

PSAB Business Partnership Application

First Partner: \$250 Fee

Name _____

Company/Firm _____

Address _____

City _____ State _____ Zip _____

Phone _____

Email _____

Fax _____

Website _____

Brief Description of Services:

Each Additional Partner: \$100 Fee

Name _____

Address (if different from above) _____

City _____ State _____ Zip _____

Phone _____

Email _____

Fax _____

Please note that this information will also be published in the *Borough News* magazine to inform PSAB membership of your new partnership with the Association.

Thank you for supporting Pennsylvania borough government.

PSAB

Contact PSAB for marketing and exhibiting opportunities.



Pennsylvania State Association of Boroughs

2941 North Front Street

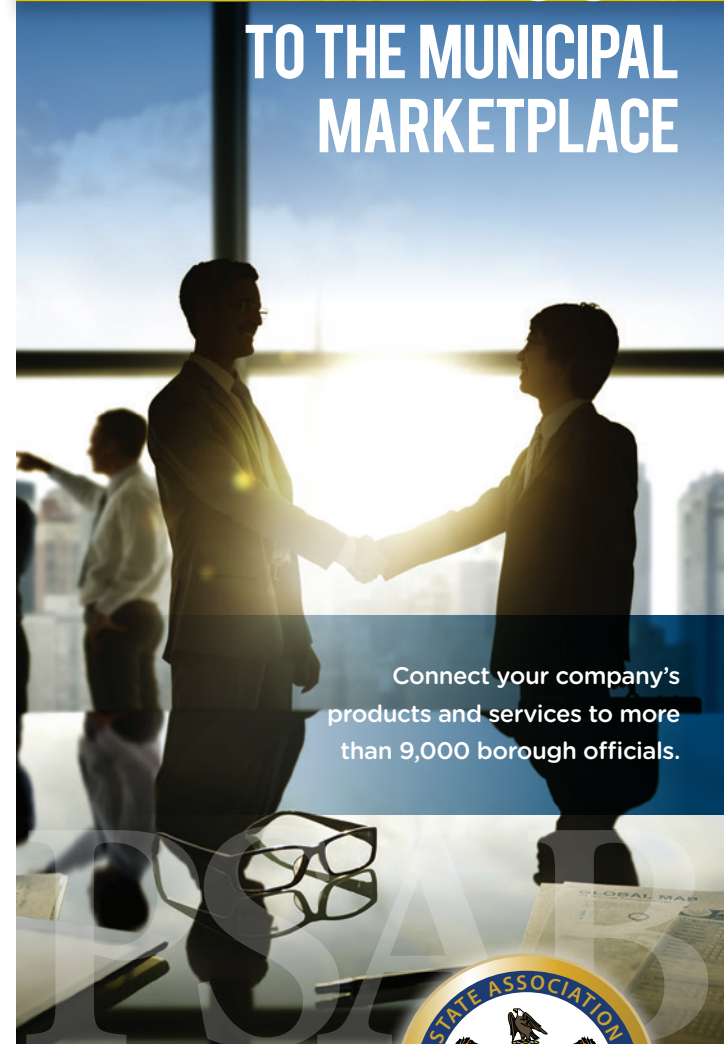
Harrisburg, PA 17110

Phone: 800-232-7722

Fax: 717-236-8164

www.boroughs.org

OPENING THE DOOR TO THE MUNICIPAL MARKETPLACE



Connect your company's products and services to more than 9,000 borough officials.





WHAT IS THE PENNSYLVANIA STATE ASSOCIATION OF BOROUGHES?

The Pennsylvania State Association of Boroughs (PSAB) is a statewide, non-partisan, non-profit organization dedicated to serving 957 borough governments. Since 1911, PSAB has represented the interests of boroughs. The Association improves and assists local governments through legislative advocacy, research, education, and other services. With more than 2.6 million Pennsylvanians residing in borough communities in 66 counties, our members strive to deliver quality leadership and service to citizens across the Commonwealth.

PSAB's primary objectives are to provide legislative/regulatory representation at both the state and federal levels; to promote constructive and cooperative relationships among boroughs and between PSAB and other levels of government; to deliver training and technical assistance to borough officials; and to provide cost-effective programs and services.

Why Connect with Our Membership?

PSAB represents more than 9,000 elected and appointed local officials who have \$3 billion in budgetary buying power each year. At any time of year, a borough may require a product or service, and often, they turn to PSAB as a resource for connecting them with a provider. PSAB's Business Partners can provide these products, services, skills, or other resources directly to our membership.

Thank you for supporting PA borough government!

We Value Your Partnership.

A PSAB Business Partner shares common values, has a vested interest in our membership, and provides products, skills, services, or knowledge that can meet the needs of our members.

Business Partners Receive the Following Benefits.

- Each partner will receive one copy of our award-winning monthly magazine, *Borough News* and the PSAB annual report.
- Business Partners can submit updates and/or press releases for publication in the Business Partner column of the *Borough News*. This is an exclusive Business Partner benefit.
- **New!** Business Partners can submit projects, community events, special events, etc. to be featured as the Business Partner Spotlight on the homepage of our website, www.boroughs.org.
- Partners receive access to PSAB's online membership directory that contains comprehensive information about our membership to provide direct connections.
- Partners receive a listing in our membership directory with contact information, website, and company description.
- Business Partners receive a discount on the exhibit fee at the PSAB Annual Conference. (The Non-Business Partner fee is \$1,200.)
- An easy-to-use spreadsheet of borough addresses and phone numbers is available upon request.
- Your company receives special listing on the Business Partner section of our website, www.boroughs.org, where referrals are made for products and services.
- **New!** Partners receive member rates for all training and professional development.

Become a PSAB Business Partner.

PSAB provides an ongoing commitment to our partners. Contact Suzi Kent, PSAB Director of Partnerships, at skent@boroughs.org or 800-232-7722, Ext. 1030 for more information.

Partnership fees are \$250 a calendar year for the first partner and \$100 a year for each additional partner from the same company/firm.

- Enclosed is a check for \$_____
- Bill us for \$_____
- I will pay by credit card at <http://pay.boroughs.org>.

Please fax the completed form to 717-236-8164 or email it to Suzi Kent at skent@boroughs.org. All applications are subject to PSAB approval.

Please note that partnership fees are not used for any lobbying efforts by PSAB.

Select the Category/Categories that best represent your business.

- Accounting/Actuarial/Financial Services
- Building & Road Materials
- Codification Services
- Communication Products & Services
- Computer/Software/Technology Services
- Engineering/Architectural/Planning Services
- Equipment & Vehicles
- Grant Services
- Insurance/Benefit Services
- Investment/Retirement Services
- Management Consultants
- Legal Services
- Outdoor, LED, and Solar Lighting Equipment
- Parking Meters
- Parks & Recreation
- Safety Equipment & Services
- UCC Services
- Utility/Environmental Products & Services
- Other _____

Contact Suzi Kent

800-232-7722, Ext. 1030 | skent@boroughs.org